PRO PAINTERS.

Lead, job and contractor coordination platform

FROM FIRST LEAD. TO CONTRACTOR PAYMENT.

$436K+ in Paid Jobs



Emilian Manolache

Software Architect & Full-Stack Developer | End-to-End

End-to-End: CRM architecture / Workflow & system design / API integrations / Payments & payouts

2024-2025

PRO PAINTERS.

BUSINESS IMPACT

THE SYSTEM BEHIND A PAINTING BUSINESS.

$436K+

IN PAID JOBS

END-TO-END CRM

From first lead to contractor payment.

Staff

Manage the operation.

Clients

Review, sign and pay.

Contractors

Accept, deliver and get paid.

PRO PAINTERS.

LEAD INTAKE

EVERY NEW LEAD.
ONE PLACE TO ACT.

Inbound handlers map source events into CRM contacts and a shared sales pipeline.

ANGI ADS

Advertising inquiries

ANGI LEADS

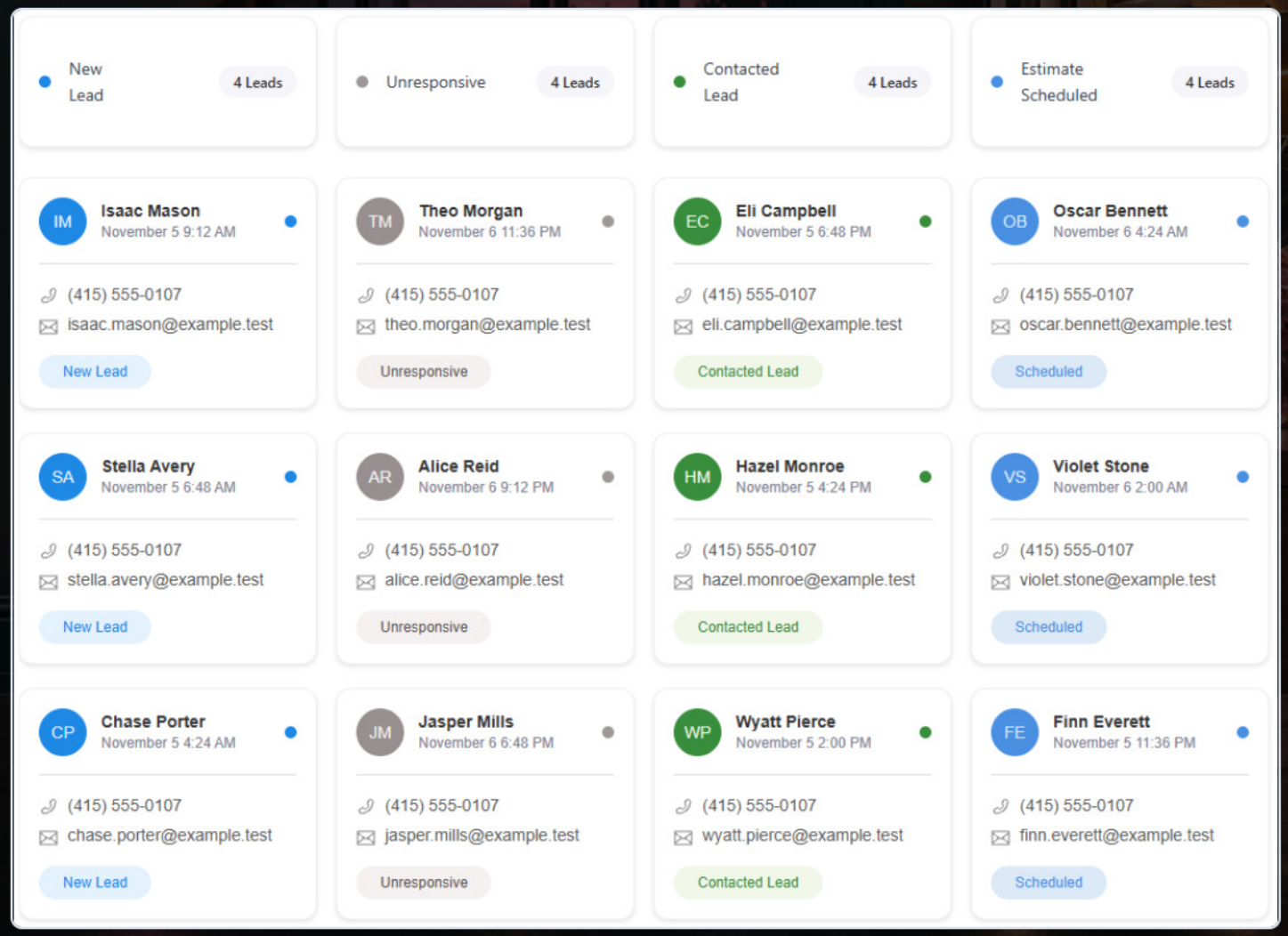
Incoming opportunities

WEBFLOW

Website lead forms

CALENDLY

Contact + appointment notes



PRO PAINTERS

PROPOSAL GENERATION

MAKE THE SCOPE CLEAR.
MAKE THE PRICE CONCRETE.

SERVICES AND LINE ITEMS

SCOPE OF WORK: INCLUDED

ITEMS: INCLUDED

- Walls and ceilings
- Door frames and baseboards
- Minor nail-hole filling

AREAS: INCLUDED

- Living and dining rooms
- Hallway and entry
- Interior door trim

SCOPE OF WORK: EXCLUDED

ITEMS: EXCLUDED

- Structural repairs
- Wallpaper removal

AREAS: EXCLUDED

- Kitchen cabinets
- Garage and exterior

SERVICE	PRODUCT	SHEEN	FINISH	PAINT	LABOR
Living and dining walls · two finish coats	Low-VOC eggshell · warm white	Eggshell	Warm white	$355	$2,688
Ceilings and hallway transitions	Flat ceiling finish · bright white	Flat	Bright white	$135	$714
Doors, baseboards and detailed trim	Waterborne satin enamel	Satin	Pearl white	$95	$512
Furniture protection and final walkthrough	Floor covering and careful cleanup	Not applicable	Site protection	$0	$220

Labor, paint, tax and deposit terms stay with the client's proposal.

MOBILE PRICING

PAYMENT OPTIONS

DEBIT	CREDIT	ONLINE	FINANCING
CASH	MasterCard	PayPal	affirm
CHECK	AMERICAN EXPRESS	Zelle	Klarna.
ACH WIRE	VISA	stripe	afterpay

LABOR	$4,134
PAINT	$585
TAX (8.75%)	$413
REQUIRED DEPOSIT (30%)	($1,540)
GRAND TOTAL	**$5,132**

PRO PAINTERS.

CLIENT ACCEPTANCE

REVIEW IT. SIGN IT.
MOVE THE JOB FORWARD.

Clients accept from a mobile browser. The signed decision creates the deposit invoice.

CLIENT SIGNATURE

Accept proposal

Sign here:



I agree to the scope of work of this proposal

Cancel | Accept proposal

ACCEPTED PROPOSAL

Proposal accepted successfully.

Accepted

PRO PAINTERS.

INTERIOR PAINTING

PROPOSAL

PROPAINTERS#1035

Client: Olivia Bennett

Date: November 7, 2026

Phone: (415) 555-0109

Email: olivia.bennett@example.test

Address: 1800 Cedar Terrace, Bayview, CA 94110

TWO PAYMENT PATHS.
ONE CONNECTED WORKFLOW.

Stripe supports online payments.
Offline instructions and staff confirmation support local payment methods.

OFFLINE CLIENT INSTRUCTIONS

Manual Payment — Check

Write a check to ProPainters.

Payable to: ProPainters

Amount: $1539.57

Memo: Invoice #1059

Mail to: 240 Harbor Avenue, Bayview...

I confirm I've sent the Check payment.

Back | Confirm Manual Payment

STAFF CONFIRMS THE DEPOSIT

SERVICE	PRODUCT	SHEEN	FINISH	PAINT	LABOR
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REVIEW US

At Pro Painters, your satisfaction means the world to us, and we hope our work exceeded your expectations. If you enjoyed our service, please take a few moments to share your experience by visiting our feedback page below, where you'll find links to all our review platforms. Your honest feedback not only helps us continually improve but also provides invaluable guidance for future clients seeking a trusted team for their painting projects.

★ **www.propainters.co/feedback**

PAYMENT METHOD	CHECK
SUBTOTAL	$1,540
FEE (0.00%)	$0
TOTAL	$1,540

Confirm payment | Download invoice

Zelle · Venmo · Check · Cash

PRO PAINTERS.

CONTRACTOR ONBOARDING

ONBOARD THE BUSINESS.
PREPARE THE CONTRACTOR.

Business details, document fields, staff approval and Stripe Connect setup support contractor readiness.

Business profile

Identity + operating details

→

Staff review

Approval within the CRM

→

Connected account

Stripe Connect onboarding

Business Information

First Name: Jordan

Last Name: Hayes

Email: jordan.hayes@example.tes

Phone: (415) 555-0117

Business Name: Harbor Brushworks

Contractor License: CAPTURE-RDAN

Service Areas: Select...

Website: https://example.test

Address Information

Street Address: 1820 Cedar Terrace

City: Bayview

State: CA

Zip Code: 94110

Documents

Insurance and Bond

Business License

Tax ID or EIN number

Save Changes

PRO PAINTERS.

WORK SCHEDULING

DEPOSIT PAID.
THE WORK CAN BE SCHEDULED.

THE PAYMENT-TO-WORK HANDOFF

Deposit paid

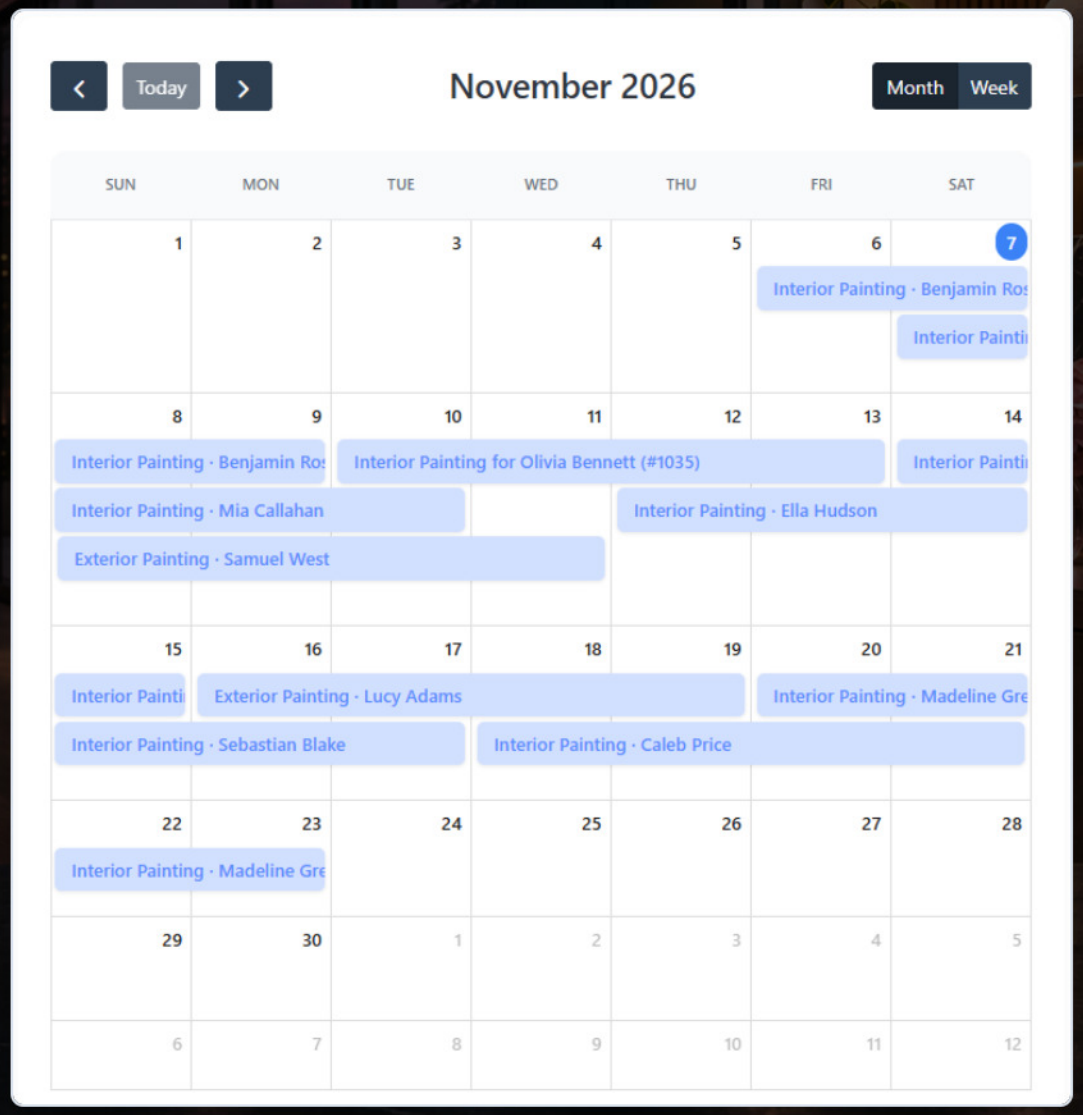
Stripe webhook or staff confirmation

↓

Pending work order

Linked to the client and proposal

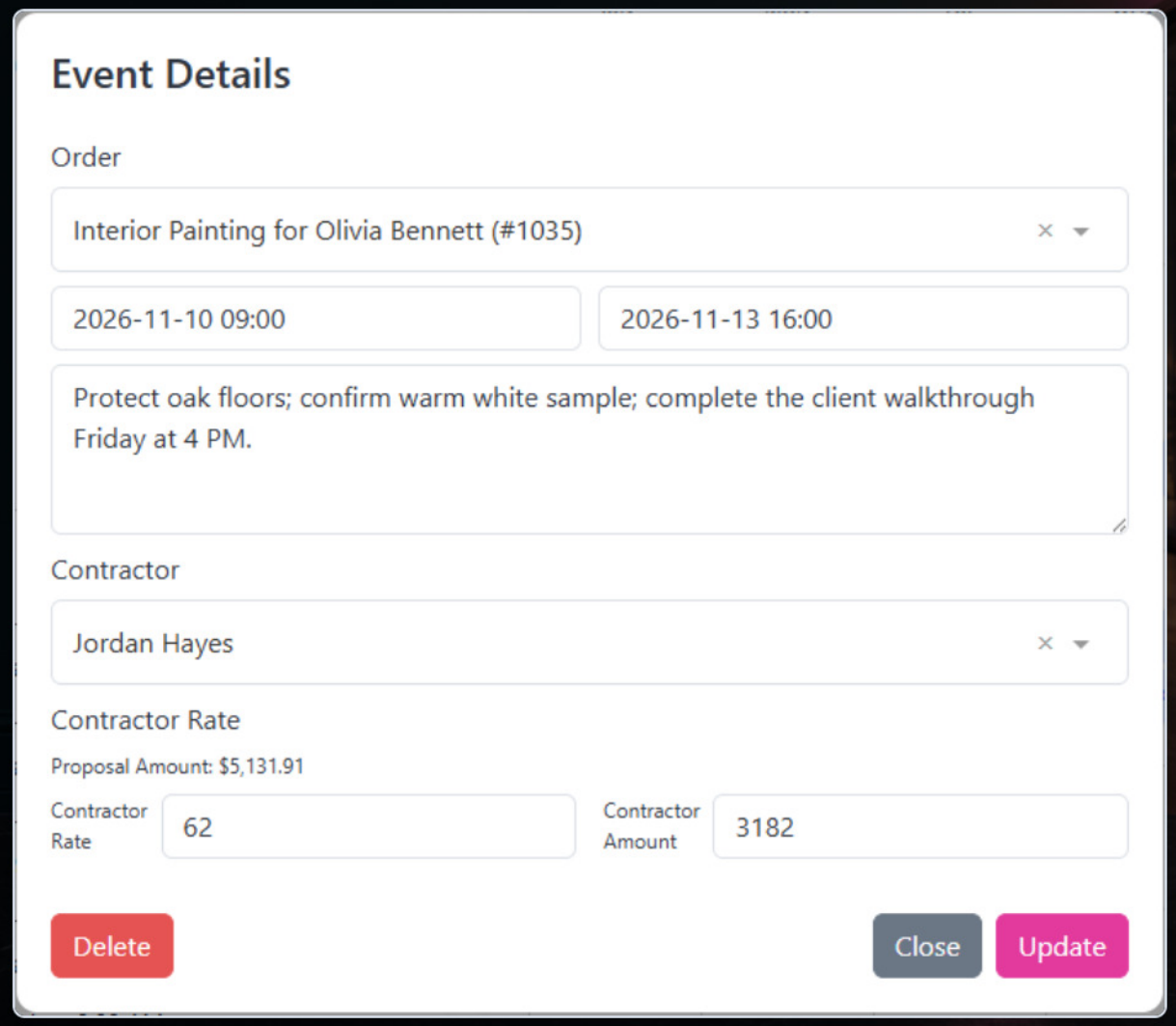
Staff choose the dates and contractor to put the job on the work calendar.



PRO PAINTERS.

SCHEDULING AND ALLOCATION

SCHEDULE THE JOB.
ASSIGN THE RIGHT TERMS.



DEFINE THE WORK WINDOW

Set start and end dates with scheduling notes.

ASSIGN THE CONTRACTOR

Choose who will deliver the painting work.

SET THE ALLOCATION

Calculate the contractor amount from the agreed percentage.

A CLEAR HANDOFF.
A SIGNED WORK ORDER.

Touch-aware acceptance moves the assigned work order into progress.

CONTRACTOR ACCEPTANCE

Accept order

Sign here:



I agree to the scope of work of this proposal

Cancel | Accept order

WORK IN PROGRESS

Order accepted successfully.

In progress

PRO PAINTERS.

INTERIOR PAINTING

WORK ORDER

PROPAINTERS#1035

Client: Olivia Bennett

Date: November 7, 2026

Phone: (415) 555-0109

Email: olivia.bennett@example.test

Address: 1800 Cedar Terrace, Bayview, CA 94110

PRO PAINTERS.

JOB COMPLETION

COMPLETE THE WORK.
ISSUE THE FINAL INVOICE.

WORK ORDER COMPLETED

● Done

25 Projects

$139,775

DEADLINE 13 NOVEMBER

Interior Painting for Olivia Bennett (#1035)

Done

Protect oak floors; confirm warm white sample; complete the client walkthrough Friday at 4 PM.

FINAL CLIENT INVOICE

SERVICE	PRODUCT	SHEEN	FINISH	PAINT	LABOR
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★ **www.propainters.co/feedback**

SUBTOTAL	$3,592
FEE (0.00%)	$0
TOTAL	**$3,592**

Confirm payment

Download invoice

The final invoice stays linked to the work order. Once paid, it opens the contractor-payment request.

PRO PAINTERS.

CONTRACTOR PAYMENTS

CLIENT BALANCE PAID.
CONTRACTOR PAYMENT READY.

Staff review the request and initiate a Stripe Connect transfer after connected-account eligibility checks.

OPEN CONTRACTOR-PAYMENT REQUESTS

25 total payments found. All Open Paid

Work Order ID	Customer	Contractor	Item	Proposal Amount	Contractor Rate	Contractor Amount
#1035	Olivia Bennett	Jordan Hayes	Contractor payment for Proposal #1035	$5,132	62%	$3,182
#1024	Chloe Warren	Avery Chen	Contractor payment for Proposal #1024	$6,521	62%	$4,043
#1023	Daniel Quinn	Noah Rivera	Contractor payment for Proposal #1023	$6,137	62%	$3,805

TRANSFER RECORDED IN THE CRM

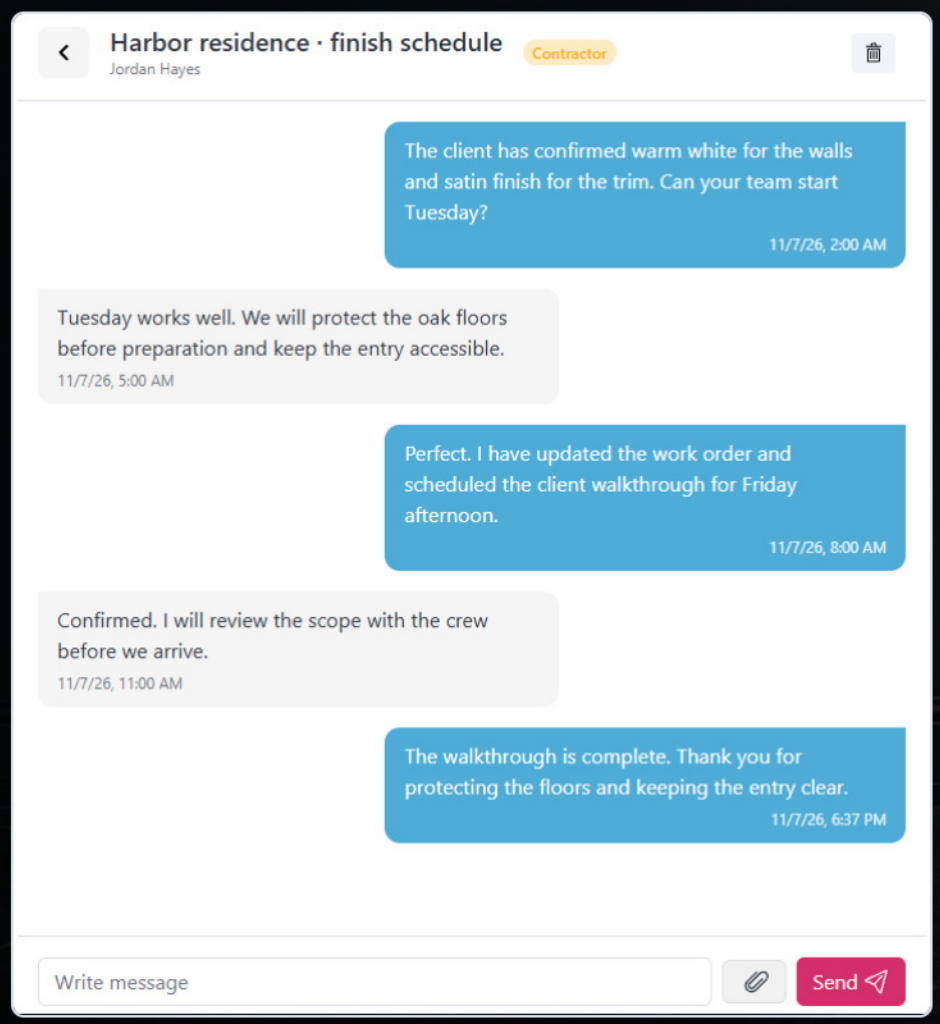
Contractor	Item	Proposal Amount	Contractor Rate	Contractor Amount	Status	Date	
Jordan Hayes	Contractor payment for Proposal #1035	$5,132	62%	$3,182	Paid	11/7/2026	
Avery Chen	Contractor payment for Proposal #1024	$6,521	62%	$4,043	Open	10/30/2026	Pay
Noah Rivera	Contractor payment for Proposal #1023	$6,137	62%	$3,805	Open	10/23/2026	Pay

PRO PAINTERS

TEAM COORDINATION

KEEP THE CONVERSATION WITH THE PEOPLE DOING THE WORK.

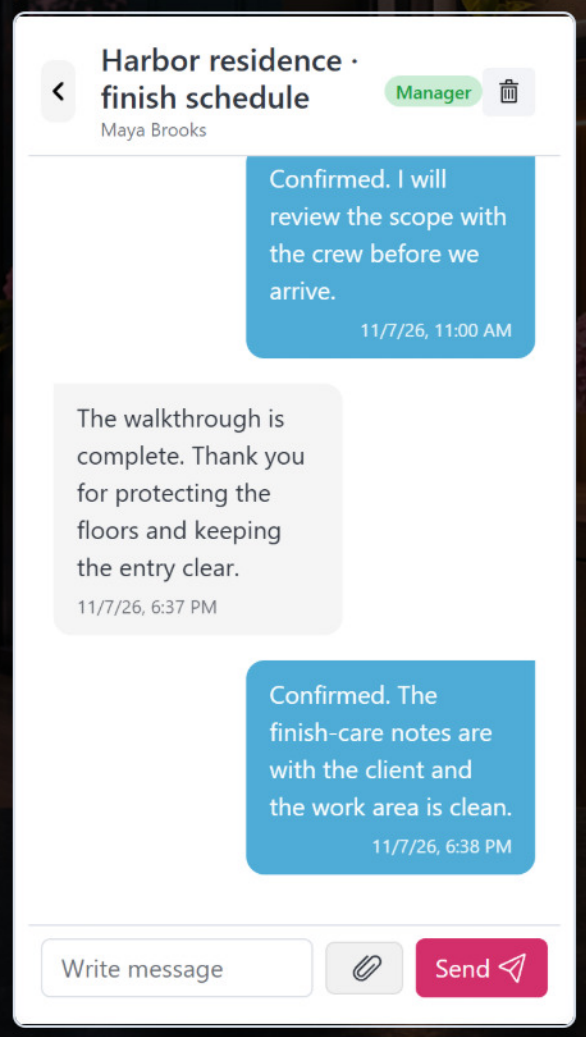
STAFF WORKSPACE



Messages.
Attachments.
Shared context.

Browser access for office and field teams.

CONTRACTOR ON MOBILE



PRO PAINTERS.

LIFECYCLE FOLLOW-UP

LET CRM EVENTS INFORM THE FOLLOW-UP.

Mailchimp receives lifecycle tags and links that connect customer communication to the current job stage.

Proposal

Proposal Sent
Proposal Accepted

Client payments

Deposit Paid
Final Balance Paid

Work order

Project Done

Mailchimp lifecycle tags + customer links

CRM state

Synchronized context

Connected follow-up

PRO PAINTERS.

SYSTEM ARCHITECTURE

ONE PLATFORM.
A CONNECTED OPERATING SYSTEM.

Angular + TypeScript · CoreUI interface · FullCalendar scheduling · Responsive browser access

Staff workspace

Client portal

Contractor portal

Node.js / Sails.js

Workflow controllers + services + Waterline models

MongoDB

Contacts · proposals · invoices
Work orders · messages

Amazon S3

Files and attachments
AWS infrastructure

Connected services

Stripe / Stripe Connect
Mailchimp · SendGrid

Inbound handlers: Angi Ads · Angi Leads · Webflow · Calendly

PRO PAINTERS.

ENGINEERING DETAIL

ENGINEERED FOR THE DAILY OPERATION.

Batch related-record reads

Gather customers and proposals in batches when building work-order lists.

Keep list responses focused

Omit large detail fields from proposal and work-order lists, such as images and signatures.

Group message notifications

Group messages by recipient and conversation. Deliver scheduled, rate-limited email digests.

Workflow logic, browser usability and communication designed as one system.

PRO PAINTERS.

ENGINEERING OWNERSHIP

FROM BUSINESS PROCESS TO WORKING SOFTWARE.

End-to-End: CRM architecture / Workflow & system design / API integrations / Payments & payouts

Architect the platform

A shared CRM data model and application architecture connecting staff, clients and contractors.

Engineer the workflow

Lead intake, proposal signing, payments, scheduling and contractor delivery as one operational lifecycle.

Connect the services

Lead-source integrations, customer follow-up, Stripe payments and Stripe Connect transfers.

Software Architect & Full-Stack Developer | End-to-End 2024–2025